

GLOBAL SOURCING AND PROCUREMENT SUPPORT



CALTROP specializes in providing comprehensive sourcing and procurement support services to prime contractors and owners across multiple construction and engineering industries, including infrastructure, energy, petrochemical, pharmaceutical, mining, commercial buildings and amusement facilities. Our key objectives are to offer our clients world-class sourcing and procurement support services focused on ensuring equipment, materials and fabricated or manufactured components are consistently obtained at an appropriate level of quality, as well as to ensure products are delivered on schedule, and in compliance with our client's specifications and expectations.

A specialized group of CALTROP international quality managers and inspectors concentrate on providing flexible and cost-effective solutions to our client's global sourcing and procurement needs. Key to CALTROP's success is the direct integration of inspection, engineering and construction management expertise into our global sourcing and procurement team. This unique integration of construction experts with procurement specialists is essential to achieve the lowest installed cost and optimum project schedule for our clients. CALTROP's global sourcing and procurement professionals are located throughout the Americas, Asia and Europe. CALTROP's worldwide offices are staffed with highly qualified and certified professionals who combine international know-how and regional business market understanding with technical specialist knowledge of materials, fabrication and manufacturing processes, which ensures that complex projects and orders are completed successfully anywhere in the world.



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CALTROP's Global Sourcing and Procurement Support Group has a reputation of building lasting relationships with our key clients by delivering the following unmatched customized services tailored to meet specific project requirements:

- Experience with Numerous Suppliers, Manufactures and Fabricators
- Knowledge of Both Existing and Emerging Overseas' Suppliers
- Auditing and Pre-qualification of Suppliers and Fabricators
- Work Package and Procedure Development for Fabricators
- Material Selection and Substitution Recommendations
- Supplier Surveillance and Third Party Inspections
- Nondestructive Testing and Specialty Inspections
- Document Control and Information Management
- Engineering Experts in Multiple Disciplines
- Dimensional and Geometrical Verifications
- Risk Management and Cost Analysis
- Language and Translation Services
- Scheduling and Progress Tracking
- Local Presence in Many Regions
- Familiarity of Foreign Cultures
- Expediting Services
- Laboratory Testing
- Logistical Support



PRESCREENED SUPPLIERS

CALTROP has relationships with many prescreened suppliers in multiple industries to support complex projects. CALTROP works closely with our network of fabricators, manufactures and suppliers that we have built relationships with to ensure they are capable of providing the intended products for our client's projects. This resource pool is made up of fabricators, manufactures and suppliers that CALTROP has preapproved and aligned with to deliver a more consistent experience across all projects. We provide clients with value added, cost effective services by working with properly vetted companies across multiple industries, while mitigating procurement risk and pooling our expert knowledge and lessons learned from years of global experience.

ESTIMATING ASSISTANCE

During the bid phase, CALTROP will be intimately involved with the client's construction and engineering teams to ensure accurate pricing for equipment, materials and fabricated or manufactures components is included in the project budget by closely communicating with potential sources to ensure that estimating personnel can more effectively provide accurate pricing.

PROJECT MANAGEMENT

CALTROP project managers focus their efforts on ensuring subcontractors and material suppliers execute their services or materials delivery in accordance with the negotiated contract terms. They carefully monitor progress and schedule data to ensure that in times of dispute, solutions acceptable to all parties involved are properly implemented. The Project Management Group assists in expediting materials to ensure timely delivery of contract compliant products by providing recommendations and engineering solutions to resolve quality related issues in a suitable manner.

FACTORY IMPROVEMENT

CALTROP's production and process specialist can develop and implement factory improvement plans to increase both quality and production rates, without raising cost through increased efficiencies and by reducing rework. Our experienced team will provide guidance to the quality and production management staff, in addition to providing training on the shop floor to the quality control inspectors and production workers. The complete implantation of international work practices and processes ensures successful delivery and installation of contract complaint products. One of CALTROP' core fundamentals is continuous improvement. CALTROP's time-tested processes and procedures are backed by ISO 9001:2008 certification and a team of trained procurement professionals, focused on meeting our client's needs.

TRANSPORTATION & LOGISTICS

CALTROP's logistics team delivers comprehensive project logistics solutions and services, including: freight planning and budgeting, materials tracking, customs work, specialist chartering and all other components of project logistics. This group delivers significant logistical cost and operational efficiency savings and optimization via implementation of a robust and best practice operating processes delivered by expert logistical management personnel. CALTROP's logistics team can also help facilitate communication in meetings and written correspondence for negotiations and technical queries though our bilingual technical experts.

